

GARRIOCK

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specific objectives.

“When we were negotiating with Manitoba Public Insurance with respect to restructuring for brokers in terms of both operations and compensation, Wade would put in days and weeks at a time devoted to that effort.”

Schioler says Garriock is also easy to work with, shows leadership, is a team player and is supportive of the IBAM executive.

Diane Brickner, president and CEO of Alberta-based Peace Hills General Insurance Company, has known Garriock for at least 10 years and “maybe even longer, since he was a kid.” Their association goes back to when Garriock got into the insurance business. She says he’s a terrific insurance broker with a high energy level who is “great” for the industry.

“At social events,” she says, “he’s the guy who greets you with a big smile.”

Garriock says he’s “absolutely grateful” for what he has today as a result of the hard work of his father and grandfather. He says the business has a strong commitment to customer care, which has been its hallmark.

“It was one of the things passed on by my father: we work for the customer, not the insurer. It’s the customer we have to take care of. And we treat every customer the same. Your smallest clients are just as important as the largest clients. That’s probably the biggest thing I learned from my father.” **IW**

VITAL STATS

- Garriock and his wife Kristin have two children: son Kai, 4, and daughter Elle, 2;
- He likes music and tends to be a “bluesy, jazzy type of guy”;
- He describes himself as a movie buff and says Braveheart, starring Mel Gibson, is his favourite;
- The Garriocks live in a newer two-storey home near the Charleswood office, about 20 minutes from the downtown headquarters;
- Garriock and his family also like to holiday at Lake of the Woods, near the borders of Manitoba, Ontario and Minnesota, where his parents own lakefront property;
- He likes sports and is active in hockey and baseball. He also golfs, but confesses that he’s “not very good.” Recently, he took up racquetball.

Western Canada's Insurance

Website Links

Accountants

LBC International.....lbcintl.com
 Matson Driscoll.....mddcda.com
 Paterson.....patersonjamieson.com

Adjusters

Advance.....advanceclaims.com
 BCAC.....bcadjusters.com
 ClaimsPro.....scm-claimspro.ca
 Coast Claims.....coastclaims.com
 Crawford.....crawfordandcompany.ca
 CunnLind.....cunninghamlindsey.com
 Kernaghan.....kernaghan.com
 McLarens.....mclarens.ca

Assns, Government

Accredited.....marinesurvey.org
 Advocis.....advocis.ca
 Adjusters.....ciaa-adjusters.ca
 BC Adjusters.....bciaa.com
 BC Fellows.....bcsof.com
 BC Risk Management.....rims.org
 Block Watch.....blockwatch.com
 Blue Goose.....bluogoosebc.com
 Brokers Alberta.....ibaa.ca
 Brokers BC.....ibabc.org
 Brokers Manitoba.....ibam.mb.ca
 Brokers Sask.....ibas.sk.ca
 Brokers Canada.....ibac.ca
 Cdn. Life & Health.....clhia.ca
 Council.....insurancecouncilofbc.com
 Credit Union Assoc.....cuisa.com
 CSIO.....csio.com
 Financ Institutions.....fic.gov.bc.ca
 Fire Commiss.....gov.bc.ca/mcaaws
 Gama.....gamacanada.com
 Institute BC.....ibc.org
 Institute Canada.....iic-iac.org
 Insurance Bureau.....ibc.ca
 Marine Investig.....iammarine.org
 Marine Surveyors.....amsbc.org
 Natl Ins Women.....naiw.org
 Natl Marine Surv.....nams-cms.org
 Supt of Ins.....gov.nt.ca
 ULC.....ulc.ca

Automotive, Glass

Auto Retailers.....ara.bc.ca
 Craftsman.....craftsmancollision.com
 PPG.....ppgrefinish.com

Companies, Markets

Aurora.....auroraunderwriting.com
 Aviva.....avivacanada.com
 Axa Pacific.....axa.ca
 Beacon.....beacon724.com
 Can WW.....canadaworldwide.com
 Can North Shield.....cns.ca
 Can-Sure.....can-sure.com
 CFI.....cfiunderwriters.ca
 Chutter #1.....chutteruw.com
 Chutter #2.....chutterplus.com
 Coast Underwriters.....coast-uw.com
 Creechurch.....creechurch.com
 Elliott.....elliottsr.com
 Encon.....encon.ca
 Equine.....equineunderwriters.com
 Family.....familyins.com
 Gore Mutual.....goremutual.ca
 Grain.....graininsurance.com
 Group Medical Services.....gms.ca
 Guar Co NA.....gna.com
 Guardian.....guardianrisks.com
 Hud.....hudinsurance.com
 ICB.....icbc.com
 ING Insurance.....ingcanada.com
 Kingsway.....kingsway-general.com
 Markel.....markel.ca
 Metrix.....mpib.com
 Monarch.....monarchins.com
 Morgex.....morgex.com
 Optimum W.....optimumwest.bc.ca
 Pacific Marine.....pacificmarine.ca

Pal Insurance.....palcanada.com
 Peace Hills.....peacehillsinsurance.com
 Portage.....portagemutual.com
 Premier Marine.....premiermarine.com
 Royal & SA.....royalsunalliance.com
 Sask Mutual.....saskmutual.com
 South Western.....swgins.com
 Special Risk.....srib.ca
 Sports-Can.....sports-can.ca
 Swiss Re.....swissre.com
 TIC.....travelinsurance.ca
 Totten Group.....tottengroup.com
 Universal.....universallunderwriting.com
 Wawanesa.....wawanesa.com
 WUM.....westernunderwriting.com

Consultants

Amac.....amacconsultants.com

Contents Replacement

ReClaim/Best Buy.....bestbuy.ca

Education

BCIT.....bcit.ca
 Cookson W.....cooksonwalker.on.ca
 MacEwan College.....macewan.ca

Financial, Premiums

Access Premium.....apfin.ca
 Bank of Montreal.....bmo.com

Jewellers

Harlings.....harlings.com
 Object.....objectdesigngallery.com

Lawyers

Carfra & Lawton.....carlaw.ca
 Guild Yule.....guildyule.com
 Harper Grey.....harpergrey.com
 Lindsay Kenney.....lklaw.ca
 Paine Edm.....paine-edmonds.com
 Singleton Urquhart.....singleton.com

Media

BC Broker.....insurancewest.ca
 Can Und.....canadianunderwriter.ca
 Canadian Ins.....cdnins.com
 Insurancewest.....insurancewest.ca
 Thompsons.....thompsonnews.com

Medical

BestDoctors.....bestdoctorscanada.com

Personnel, Hiring

Coastline.....coastlinepeople.com
 Descheneaux.....insuranceheadhunters.com
 Harcourt.....harcourt.ca
 Network.....networksearch.net

Restoration

Barclay.....barclayrestorations.ca
 Belfor.....belfor.com
 Canstar.....canstarrestorations.com
 CDRG.....cdrg.ca
 Door Express.....nesdoorrex.ca
 On Side.....onside.ca
 Paul Davis.....pds.ca
 ServiceMaster.....servicemaster.ca
 ServiceMaster of Lethbridge.....servicemasterlethbridge.com
 Total Restoration.....totalrestore.ca
 Whole Show.....twrestorations.com
 Winmar.....winmar.ca

Tech, Systems

Applied Sys.....appliedsystems.com
 Compu-Quote.....compu-quote.com
 Custom Softw.....cssionline.com
 Keal Technology.....keal.com
 Policy Works.....policyworks.com



KERNAGHAN ADJUSTERS



Jim Magnan CRM

Congratulations to Jim Magnan on his retirement following 28 years of committed service to Kernaghan Adjusters. His insurance career started in 1963 as an independent adjuster. He joined KA in 1981 and was promoted to Winnipeg Branch Manager in 1988. Jim sits on the Manitoba Adjusters Council, as well as on their Administrative Council. Jim is well known throughout the industry as a person of integrity and a trusted professional who our clients and staff have depended on. We wish Jim and his wife Marlene a well-deserved and healthy retirement.



Grant Rerie CRM

KA is proud to announce the promotion of Grant Rerie CRM to the position of Manitoba Regional Manager. Grant started his insurance career in 1980 as a staff adjuster. In 1997 he joined our Winnipeg Team. Grant has undertaken numerous adjusting educational programs. He is well known for his complex commercial property and liability expertise. Grant’s leadership ability and approachable disposition give KA a strong advantage in the Manitoba marketplace.

Kernaghan Adjusters is the first National Independent adjusting firm in Canada. We have provided superior Independent Adjusting, Third Party Administration and Risk Management services for over 56 years to our domestic and international clients. Please visit our website at Kernaghan.com for branch and service details.